

# COLLEGE PARTNERSHIP



## What is Web3?



Web3 refers to the third generation of the internet, which is built on decentralized networks and technologies such as blockchain. This evolution allows users to interact in a peer-to-peer manner without the need for centralized intermediaries



**How it started:** In 2008 bitcoin came to existance with a whitepaper by satoshi nakamoto



**Origin of Ethereum:** In 2013, Ethereum introduces the concept of a programmable blockchain that can execute scripts using an international network of public nodes. This innovation paved the way for smart contracts and decentralized applications (DApps).



Current Scenario of Web3: As of today with total Market Cap of 994 billion there are 1000+ active blockchain networks and lakhs of startups and apps on them



# Margaret Growth of Web3 & Blockchain





25%

of top globle transation banks will use blockchain

Source: IDC



10%

of globle GDP will be stored on blockchains or blockchain related technology by 2027

Source: World **Economic Forum** 



**US\$ 176** billion

business value added by blockchain by 2027, then surging to exceed \$3.1 trillion by 2030

Source: Gartner

"10% of Global GDP will be Stored on Blockchain by 2027"

- World Economic Forum (WEF)



## Margaret Growth of Web3 & Blockchain



#### Blockchain's economic impact around the world

By Country

Global

By Application

Total blockchain impact

in 2030 \$ 1756.5 billion (1.4%)

China | \$440.4bn

France | \$58.5bn

Germany | \$95.3bn

India | \$62.2bn

Italy | \$25.4bn

Japan | \$72.3bn

Luxembourg | \$1.69bn

**Spain** | \$24.3bn

Sweden | \$17.6bn

United Arab Emirates | \$6.16bn

United Kingdom | \$72.2bn

United States | \$407.2bn

Rest of World | \$473.3bn

PwC Economists: Blockchain technology on track to deliver US \$1.76 Trillion to global economy by 2030 and most businesses will be using blockchain technology by 2025



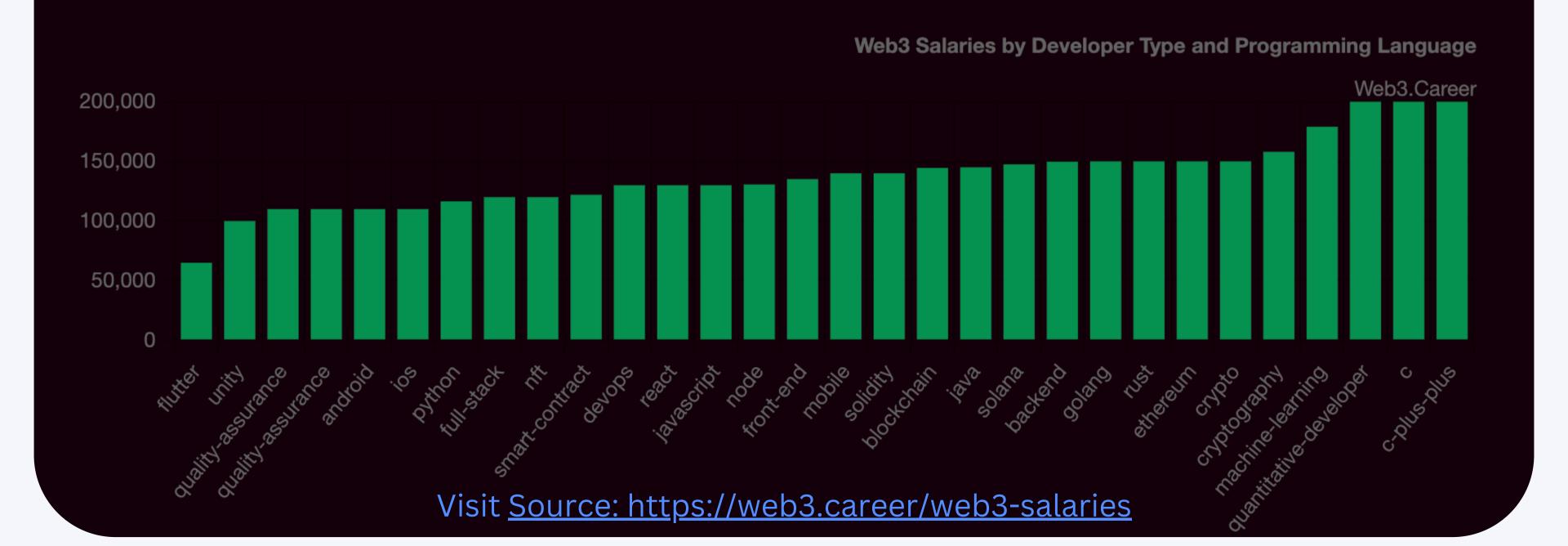
# Job market of Web3

# Salary trends of Web3





Web3 Salaries by Developer Type and Programming Language

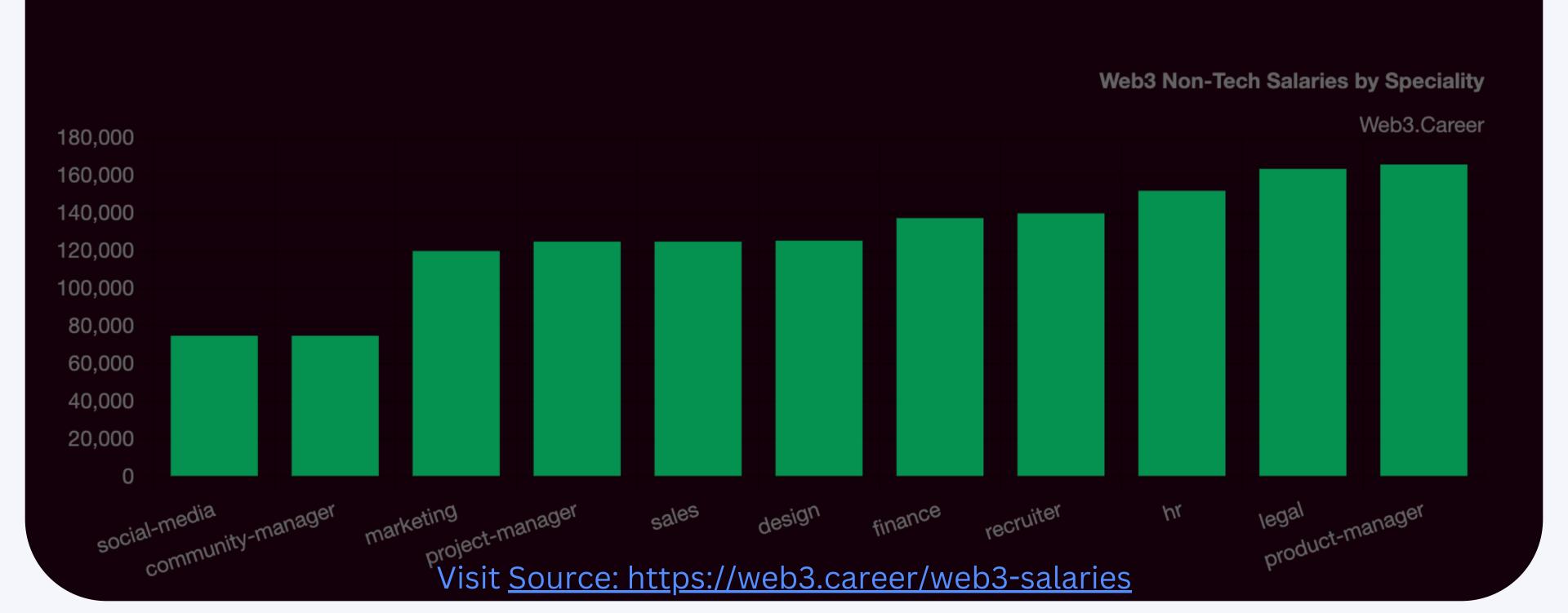


## Salary trends of Web3



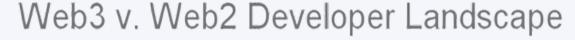


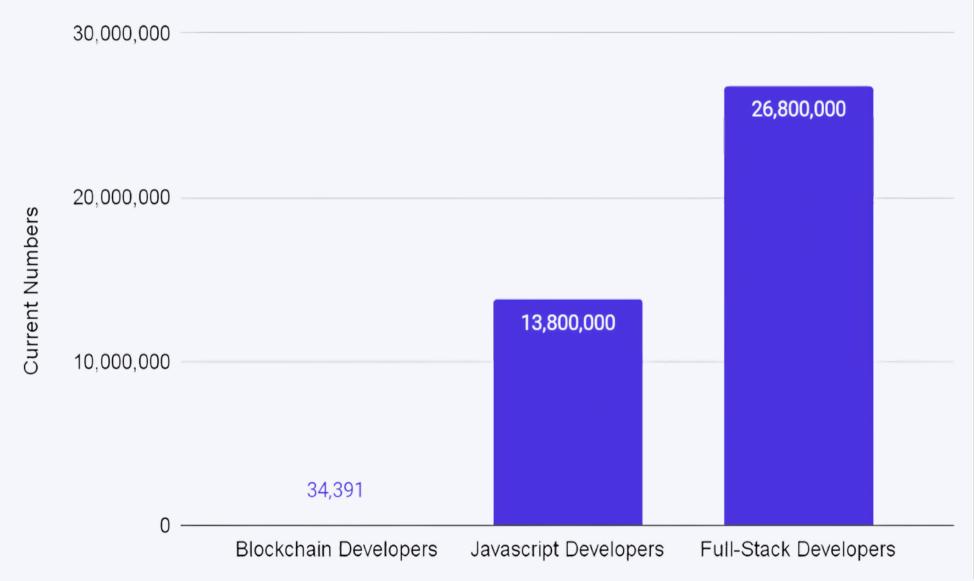
### Web3 Non-Tech Salaries by Speciality

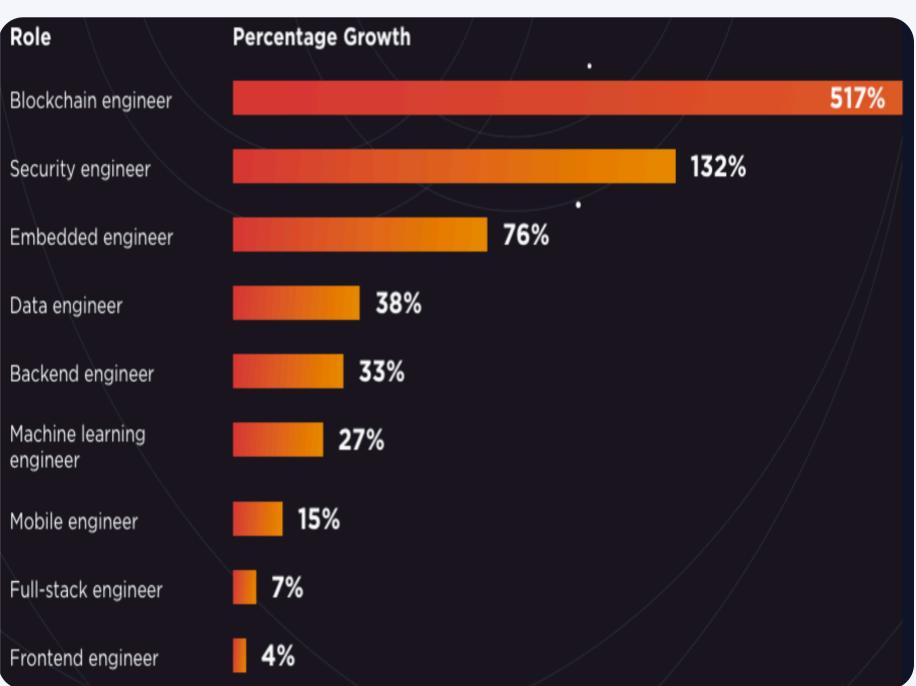
















As an academician You know the condition better than us

- X Limited Formal Courses
- X No Web3 culture/clubs in colleges
- X Limited Industry-Academia Collaboration





#### Less time Requirement

At it's minimum only 2 Elective courses are sufficient to start web3 journey

#### New opportunity opening

Web3 knowledge adds an extra sector to your career options, enhancing placement opportunities.

#### Minimum Pre-requisites

Easily start with just basic tech knowledge, no extensive background required.









# How we can help you achieve this?



# What is SwapSo Academy?



SwapSo Academy is an initiative by SwapSo which is building a Bitcoin financing platform that makes bitcoin accessible to the masses.

SwapSo academy is focused on bridging the gap between Blockchain education and indian universities to make india future ready with blockchain education

- ✓ Founded by IIT Bombay grads
- ✓ Funded by Startup India Seed fund
- ✓ DPIIT Recognised
- ✓ Microsoft for startups founder hub
- ✓ Stanford seed spark
- ✓ Incubated at WISE, Mumbai
- ✓ Winner soonami venturethon





startupindia



An entrepreneurship program by Stanford Seed







# University Offerings



With a motivation to make our youth web3 ready, SwapSo is providing 3 major services to the universities



#### Blockchain/Web3 Electives

SwapSo can provide all the help and resources required to start running Blockchain based elective courses



# Blockchain based degree programs

SwapSo can provide all the educational resources and manpower required to start diploma or fulltime program based on Blockchain under the university.



#### SwapSo College Chapters

SwapSo can establish and remotely manage student college chapters/Clubs to spread web3 awareness by organising events, seminars and hackathons.

## Proof of Work









University of Pune

- Partnered with SPPU for Blockchain based Diploma courses
- Running 2 Online batches with SPPU for their Postgraduate online diploma course on Blockchain Product management and Blockchain technology.
- We are partner with SPPU for their 3 year Blockchain BS undergraduate degree.
- In this partnership we are knowledge partner that provide all the required course educators, content and resources.
- We recently provided offline Professor for BS degree in SPPU.

## Proof of Work









- Partnered with Chhattisgarh Swami Vivekanand Technical University for opening a web3 club in their college managed by SwapSo
- In talk to start Blockchain & Web3 based electives in the colleges
- Organise a web3 hackathon in partnership with CSVTU



# THANKYOU!



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**WEBSITE**Swapso.io







# Service Introduction





Social Media Managing



Affiliate Marketing







## **Growth of Web3**







Increase in number of products



Increase in profit



Customer satisfaction and reviews.



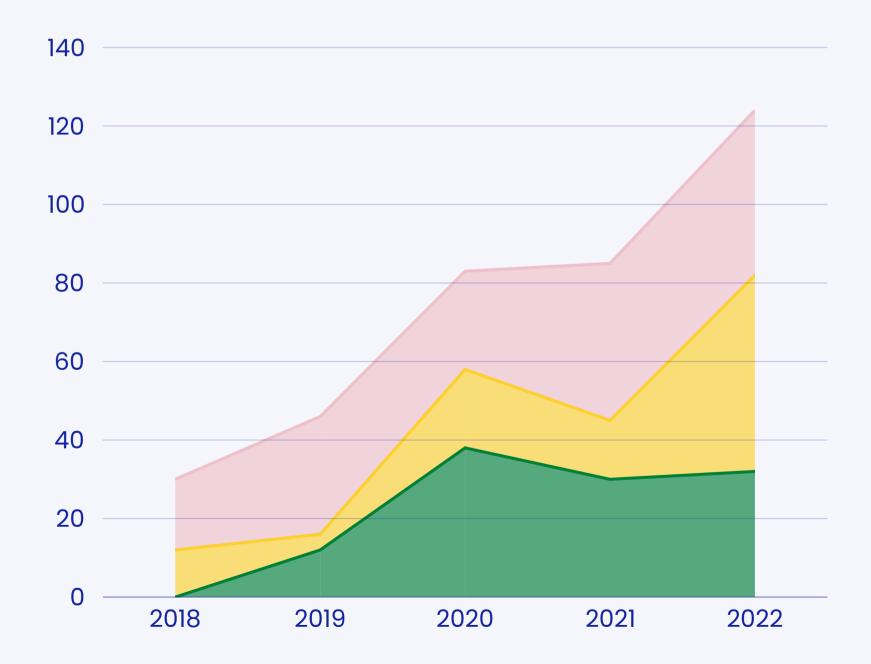
Time(yrs)

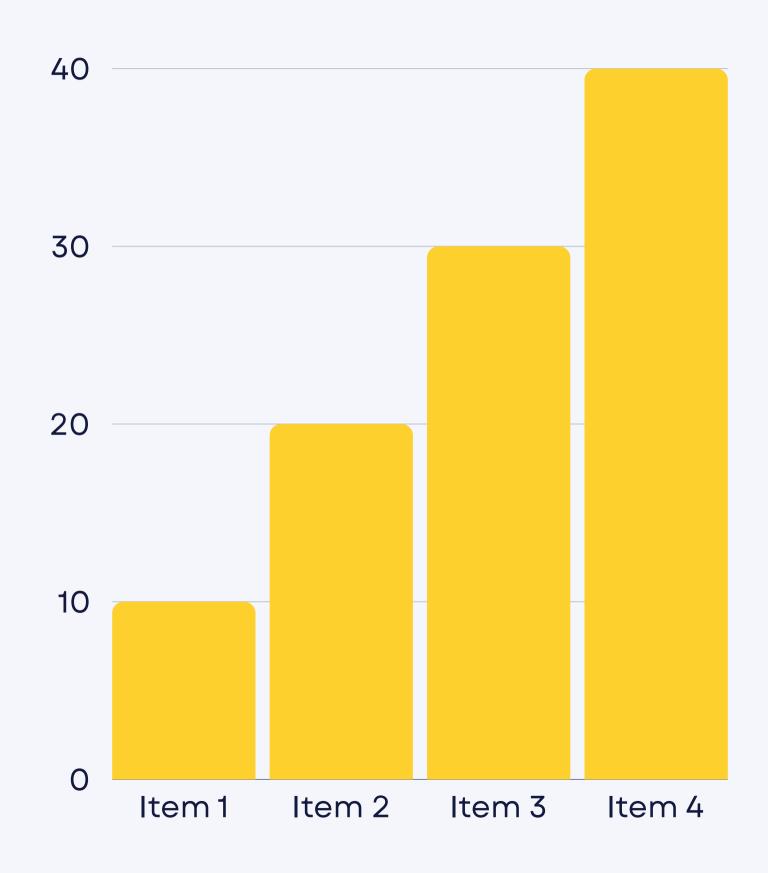
# The Problem



## DESCRIBE THE MAIN OBJECTIVE OF YOUR COMPANY

Describe what your business does and what your objective is. What kind of problems do you solve for people?





## **Better Solution**



#### Social media marketing

Different social media platforms to market the products.



#### **Digital marketing**

Using a different search engine and website to market products to the audience.

# Our Important Values

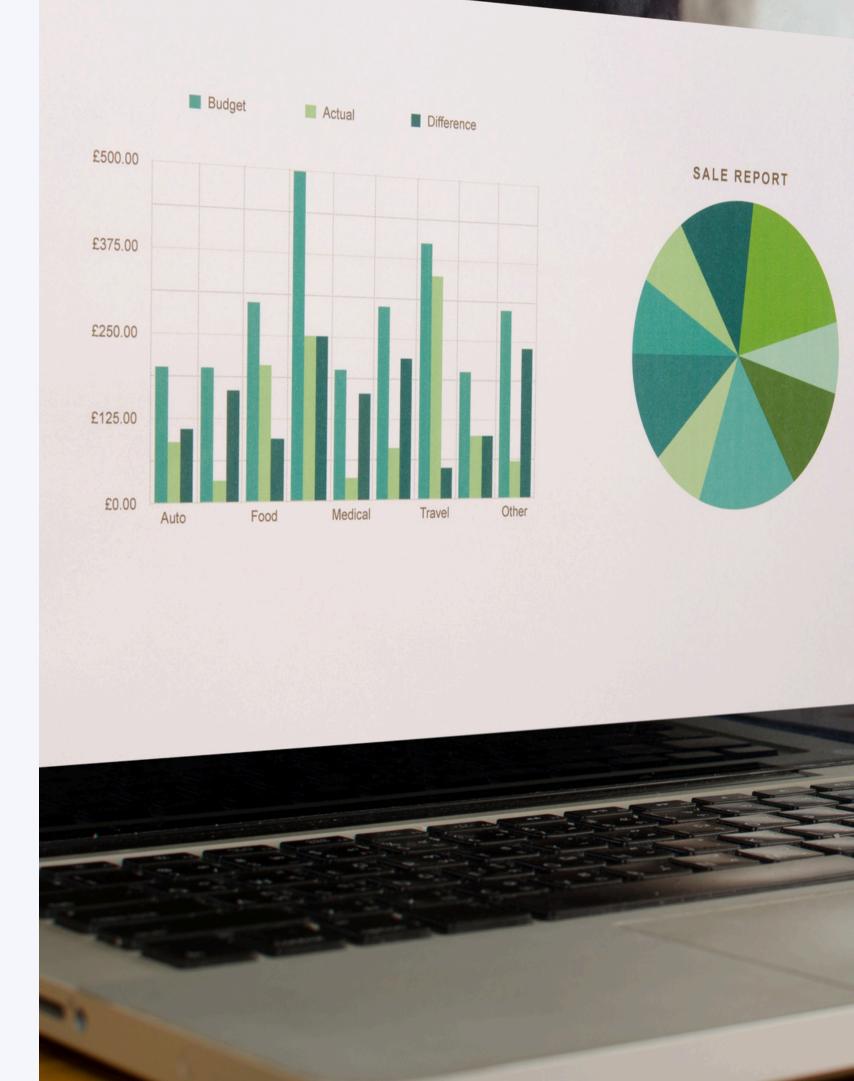
What are the values of your company that you promise to your customers.



Increase in customers



Decrease in money marketing





## Who We Are?

Small businesses find it difficult to raise money for the business. A pitch deck gives the investors a combined and short picture of the business.



#### **Annual Revenue**

Your Annual revenue will come here.



**User Growth** 

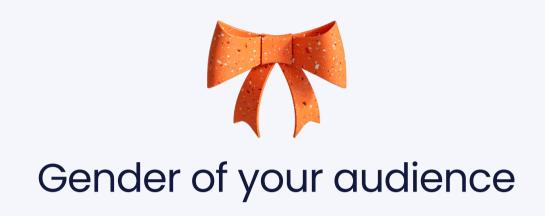
Your user growth for last month.



**Customers** 

Number of customer

# **Key Trends**







Interest of the audience





## Satisfaction Factors

**Level 1**Quality



Level 2
Experience



**Level 3**Affordable





# **Expected Growth**





Increase in number of products



Increase in profit



Customer satisfaction and reviews.

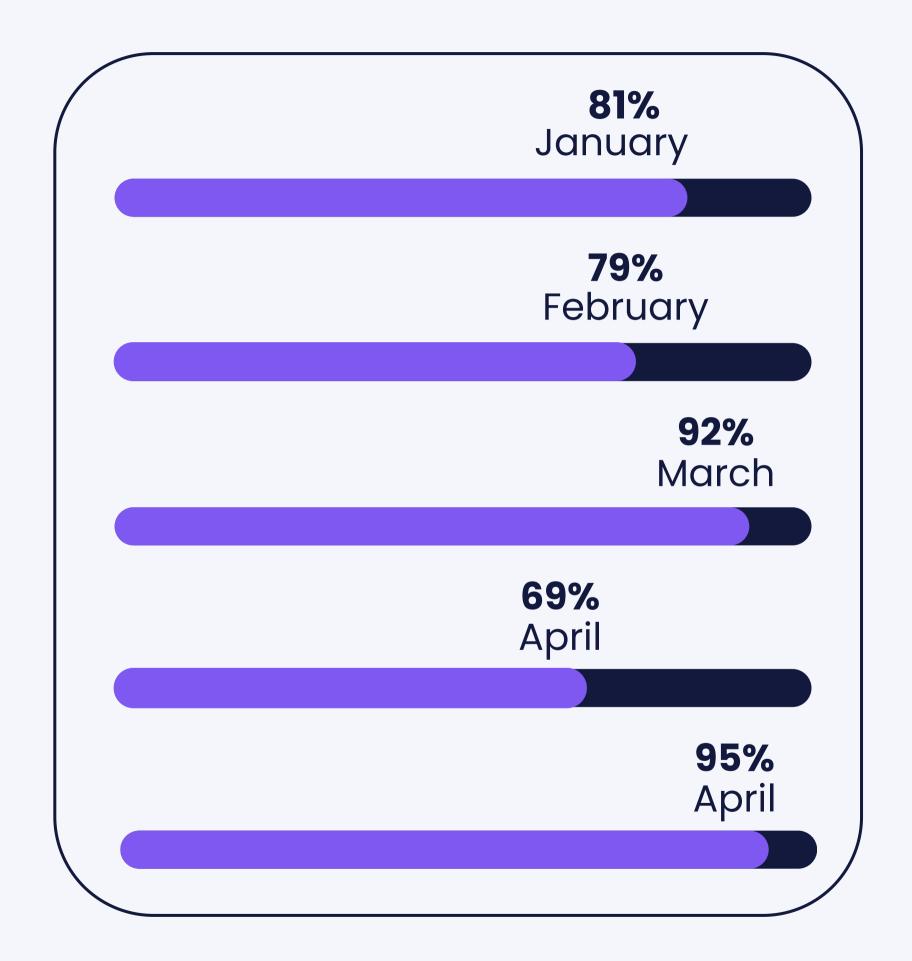


Time(yrs)



# Data Analysis

The complete data for the whole year of 2022.



# **Business Strategy**



#### Plan

Proper planning of all the goals according to the months



#### Adapt and improve

Adapt the plan, measure the progress and improve.



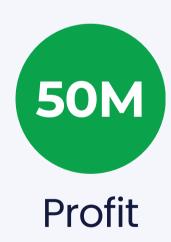


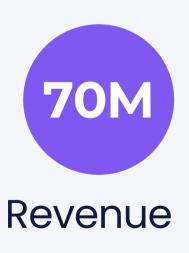




## Revenue Chart

The revenue chart for the past three years with the current year.

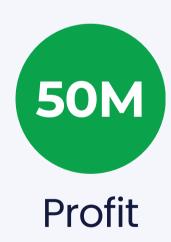


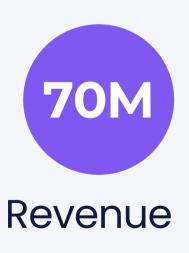




## Revenue Chart

The revenue chart for the past three years with the current year.







# Funding Plan



The funding will be received from investors

You funding plan and graphs will go here.

